



**Circuit International  
Incorporated**

**Performance Report**

**For the year ended 31 March 2023**

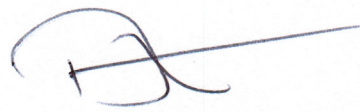
# Circuit International Incorporated

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The Board of Trustees is pleased to present the approved financial statements for Circuit International Incorporated for the year ended 31 March 2023.

  
Chair Robert Kilpatrick  
30/9/2023

  
Treasurer Brian Paton  
30/9/2023

# Circuit International Incorporated

## Entity Information

"Who are we?", "Why do we exist?"

For the year ended

31 March 2023

Legal Name of Entity:	Circuit International Inc.
Other Name of Entity (if any):	Circuit Int. or Circuit
Type of Entity and Legal Basis (if any):	Registered Charity and Incorporated Society
Registration Number:	CC22908 and 2639154
Entity's Purpose or Mission:	We are a faith-based international development organisation. Our mission is: Connecting People, through Business with Justice, enabling Sustainable Development.
Entity Structure:	Circuit International is a trust, governed by a Board of Trustees. The operations are carried out by a small staff and volunteers both in New Zealand and in Myanmar.
Main Sources of the Entity's Cash and Resources:	We get funding from individual private donors and about 12 family trusts. Our administration costs are kept low, because both our Executive Director and Field Programmes Leader are sponsored by individual donors to work full time at reduced cost to Circuit.
Main Methods Used by the Entity to Raise Funds:	The main way our charity raises funds is through the 4-6 monthly speaking tours the Executive Director and Field Programmes Leader go on, after the Field Programmes Leader has made one of his 4-monthly trips to Myanmar for monitoring, evaluation and mentoring our programme managers. Additional to this, we have several fundraising campaigns a year: Easter/End of Financial Year Campaign, Mid-Winter Matching Funds Campaign (where a private donor matches all donations up to \$25,000), Christmas Alternative Giving Campaign, and Movie Fundraisers.

# Circuit International Incorporated

## Entity's Reliance on Volunteers and Donated Goods or Services:

We rely on several volunteers at the NZ end of our charity, namely our parttime accountant, and parttime Wellington network coordinator and movie fundraiser. At the Myanmar end, our implementing partner - the Love Conquers All Foundation, relies on dozens of volunteers to manage and to run the programmes.

## Contact details

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[info@circuitinternational.org](mailto:info@circuitinternational.org)



[facebook.com/circuitinternational/](https://www.facebook.com/circuitinternational/)



<https://www.instagram.com/circuitinternational/>

# Circuit International Incorporated

## Statement of Service Performance

"What did we do?", When did we do it?"

For the year ended

31 March 2023

### Description of the Entity's Outcomes

Through business and sustainable development, we seek to reduce extreme poverty within communities in north-eastern Myanmar. Our SEED BANK program are community based loans. We fund whole communities with a repayable loan at low interest which is repaid annually. This prevents debt slavery in underdeveloped areas. With our grainsaver program we buy grain at reasonable prices from farmers and then store until the price elevates. The profits from this are then used to extend and fund additional seedbank programs.

Description and Quantification (to the extent practicable) of the Entity's Outputs:	Actual	Actual
	This Year	Last Year
<b>Where Donations Went:</b>		
Field Programmes	88%	86%
Promotion & Fundraising	10%	11%
Administration	2%	3%

### New Hope Seed Banks:

A community based, very low interest, seed bank for subsistence farmers, offering them protection from loan sharks. The whole community takes the loan together so if one falls all share in the fall. Unity is the ultimate aim of the programme - it is our definition of community development. Further, interest paid accrues so that, in time, the community can start to run their own seed bank. We have found during monitoring and evaluation that, in EVERY case, a sense of unity and community purpose has deepened through this programme. This has resulted in noticeable improvements to infrastructure, increased school attendance, improved health outcomes and better standard of living.. In the words of LCA Director, Sai Tun Sar - "Now they feel more unified and confident to solve their own problems and to stand on their own feet as a community". This has been our most successful programme to date and has become the backbone of Circuit's work in Myanmar.

# Circuit International Incorporated

## Seed Bank Programmes Statistics

Village Tracts	7	5
Acres planted	340	280
Number of individuals assisted to keep them from poverty and free of debt to loan sharks	1320	1140
Local volunteers, including the individual programme managers, who happily volunteer their time, especially at the busiest times of planting and harvesting. Some volunteers are also used during the Monitoring and Evaluation of each Seed Banks programme.	85	78

## Grainsaver Bags:

This is a storage programme running in conjunction with the seed banks programme. It was an ambitious idea to introduce new technology into Myanmar to enable us to store grain to improve the lives of subsistence farmers. Our local entity, the Love Conquers All (LCA) Foundation buys grain direct from farmers, thereby giving them a guaranteed income and passing the risk to Circuit. Possible subsequent adverse conditions see farmers protected where others face the possibility of losing money. By protecting our store of grain in silo bags we will, when conditions improve, be able to sell at up to 150% of the buying price thus providing extra funding for our charitable work. This project has attracted the attention of business people. We are hoping that this will result in the sales of this grain storage system for which we currently hold the selling rights in Myanmar. This business is ultimately aimed at self-sustainability for LCA. At this point we have no reportable outcome statistics.

## Coffee for Opium:

The current political situation in Myanmar has caused major disruption to the export of coffee and we cannot see that situation improving any time soon. Funds being held for its development will therefore be used to expand other programmes

## Additional Output Measures:

### Staff and volunteer involvement

Executive Director and Field Programmes Leader -partially sponsored/supported by Kiwis so they don't need to take a full salary from the charity, and more funds can go to the field	1	2
Accountant - part-time volunteer	1	1
Media Consultant - works on contract	1	2
Fulltime staff in Myanmar - the LCA director and one assistant - paid a local wage by agreement, not a high salary like some other INGOs pay their staff, so that more funds can be used for the programmes.	2	2
Monitoring and evaluation volunteers	10	10

# Circuit International Incorporated

**The main learning we have taken from this & past years has been:**

Firstly COVID and now the political situation in Myanmar has forced us to put more trust in the local leadership, since we have not been able to travel to Myanmar. Anecdotally and fiscally, it appears that this has resulted in a higher success rate in programmes, particularly our grainsaver programme. As a NZ based organisation, we have learned that our Myanmar based team is able to make decisions more agilely without our NZ board advising as closely as we have in previous years.

**Additional Information:**

For more information on the outcomes and outputs of our programmes go to:

<https://www.circuitinternational.org/seed-banks/>

<https://www.circuitinternational.org/grain-saver-bags/>

# Circuit International Incorporated

## Statement of Financial Performance

"How was it funded?" and "What did it cost?"  
For the year ended  
31 March 2023

	Note	Actual This Year \$	Actual Last Year \$
<b>Revenue</b>			
Donations, fundraising and other similar revenue		191,725	218,493
Interest, dividends and other investment revenue		4,073	1,867
<b>Total Revenue</b>		<b>195,798</b>	<b>220,360</b>
<b>Expenses</b>			
Expenses related to public fundraising		26,641	17,480
Volunteer and employee related costs		73,831	63,181
Grants and donations made		155,471	51,477
Other expenses		12,474	4,992
<b>Total Expenses</b>		<b>268,418</b>	<b>137,130</b>
<b>Surplus/(Deficit) for the Year</b>		<b>(72,620)</b>	<b>83,230</b>

The accompanying notes form part of these financial statements.



# Circuit International Incorporated

## Statement of Financial Position

"What the entity owns?" and "What the entity owes?"

As at  
31 March 2023

	Note	Actual This Year \$	Actual Last Year \$
<b>Assets</b>			
<b>Current Assets</b>			
Bank accounts and cash		127,645	205,819
Debtors and prepayments		292	2,595
Other current assets		5,992	6,706
<b>Total Current Assets</b>		<b>133,929</b>	<b>215,120</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Accounts Payable		374	106
Grants Payable		-	8,839
<b>Total Current Liabilities</b>		<b>374</b>	<b>8,945</b>
<b>Total Assets less Total Liabilities (Net Assets)</b>		<b>133,555</b>	<b>206,175</b>
<b>Accumulated Funds</b>			
Capital contributed by owners or members		100	100
Accumulated surpluses or (deficits)		133,455	206,075
<b>Total Accumulated Funds</b>		<b>133,555</b>	<b>206,175</b>

The accompanying notes form part of these financial statements.

# Circuit International Incorporated

## Statement of Cash Flows

"How the entity has received and used cash"

For the year ended

31 March 2023

	Actual This Year \$	Actual Last Year \$
<b>Cash Flows from Operating Activities</b>		
<b>Cash was received from:</b>		
Donations, fundraising and other similar receipts	194,742	218,619
Interest, dividends and other investment receipts	4,073	1,867
<b>Cash was applied to:</b>		
Payments to suppliers and employees	121,517	85,175
Donations or grants paid	155,471	147,557
<b>Net Cash Flows from Operating Activities</b>	<b>(78,174)</b>	<b>(12,246)</b>
<b>Net Increase / (Decrease) in Cash</b>	<b>(78,174)</b>	<b>(12,246)</b>
<b>Opening Cash</b>	<b>205,819</b>	<b>217,965</b>
<b>Closing Cash</b>	<b>127,645</b>	<b>205,819</b>
<b>This is represented by:</b>		
Bank Accounts and Cash	127,645	205,819

The accompanying notes form part of these financial statements.

# Circuit International Incorporated

## Statement of Accounting Policies

### "How did we do our accounting?"

For the year ended  
31 March 2023

#### **Basis of Preparation**

CIRCUIT INTERNATIONAL INCORPORATED has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

#### **Goods and Services Tax (GST)**

CIRCUIT INTERNATIONAL INC is registered for GST

All amounts are recorded exclusive of GST except for Debtors and Creditors which are stated inclusive of GST

#### **Income Tax**

CIRCUIT INTERNATIONAL INCORPORATED is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

#### **Bank Accounts and Cash**

Bank accounts and cash comprise cash on hand, cheque and savings accounts deposits and deposits held on call with the banks.

#### **Revenue**

Interest revenue is recorded as it is earned during the year

#### **Debtors**

Debtors are initially recorded at the amount owed. A provision for impairment is recognised for any amount deemed unlikely to be collected. The loss is recognised as an expense.

#### **Creditors and Accrued Expenses**

Creditors and accrued expenses are measured at the full amount owed.

#### **Loans**

Loans are recognised at the amount borrowed from the lender.

#### **Changes in Accounting Policies**

The following policies have been added: Revenue, Debtors, Creditors and Accrued Expenses, Loans and Related Parties. There have been no changes to accounting policies.

# Circuit International Incorporated

## Notes to the Performance Report

For the year ended  
31 March 2023

### Note 1 : Analysis of Revenue

Revenue Item	Analysis	This Year \$	Last Year \$
Donations and other similar revenue	Designated Overseas Development Programme Donations	84,049	61,366
	Undesignated General Donations	25,553	67,472
	Myanmar Infrastructure Donations	20,486	27,035
	Personnel Support Donations	61,638	62,620
	Other Donations	-	
	<b>Total</b>	<b>191,725</b>	<b>218,493</b>

Revenue Item	Analysis	This Year \$	Last Year \$
Interest, dividends and other Investment revenue	Bank Interest	4,073	1,867
	<b>Total</b>	<b>4,073</b>	<b>1,867</b>

### Note 2 : Analysis of Expenses

Expense Item	Analysis	This Year \$	Last Year \$
Expenses related to public fundraising	General Fundraising Expenses	24,481	15,012
	Staff Travel to Fundraising Speaking Engagements	2,160	2,468
	<b>Total</b>	<b>26,641</b>	<b>17,480</b>

Expense Item	Analysis	This Year \$	Last Year \$
Volunteer and employee related costs	Salaries & Wages & Contracted Employment	73,831	63,071
	Staff Supervision & Counselling	-	110
	<b>Total</b>	<b>73,831</b>	<b>63,181</b>

Expense Item	Analysis	This Year \$	Last Year \$
Grants and donations made	Overseas Development Programmes	135,628	28,630
	Overseas Admin & Monitoring (Direct Funding)	19,843	22,848
	<b>Total</b>	<b>155,471</b>	<b>51,477</b>

## Circuit International Incorporated

<b>Expense Item</b>	<b>Analysis</b>	<b>This Year</b>	<b>Last Year</b>
Other expenses	Overseas Admin & Monitoring (Indirect Funding)	\$ 7,256	\$ -
	Trust Board Expenses	1,464	-
	Bank & Other Transaction Charges	252	573
	Audits	40	1,478
	Other Administration	3,461	2,941
	<b>Total</b>	<b>12,474</b>	<b>4,992</b>

### Note 3 : Analysis of Assets and Liabilities

<b>Asset Item</b>	<b>Analysis</b>	<b>This Year</b>	<b>Last Year</b>
Bank accounts and cash	Current Accounts	13,204	\$ 30,282
	Online Savings Account	114,441	75,536
	Term Deposits	-	100,000
	<b>Total</b>	<b>127,645</b>	<b>205,819</b>

<b>Asset Item</b>	<b>Analysis</b>	<b>This Year</b>	<b>Last Year</b>
Debtors and prepayments	Accounts Receivable	\$ 292	\$ 2,595
	<b>Total</b>	<b>292</b>	<b>2,595</b>

<b>Asset Item</b>	<b>Analysis</b>	<b>This Year</b>	<b>Last Year</b>
Other current assets	GST	\$ 5,992	\$ 6,706
	<b>Total</b>	<b>5,992</b>	<b>6,706</b>

<b>Liability Item</b>	<b>Analysis</b>	<b>This Year</b>	<b>Last Year</b>
Creditors and accrued expenses	Grants Payable	\$ -	\$ 8,839
	<b>Total</b>	<b>-</b>	<b>8,839</b>

<b>Liability Item</b>	<b>Analysis</b>	<b>This Year</b>	<b>Last Year</b>
Other current liabilities	Business Mastercards	\$ 374	\$ 106
	<b>Total</b>	<b>374</b>	<b>106</b>

# Circuit International Incorporated

## Note 4: Accumulated Funds

	This Year	Capital Contributed by Owners or Members	Accumulated Surpluses or Deficits	Total
Opening Balance		100	206,075	206,175
Surplus/(Deficit)			(72,620)	(72,620)
Closing Balance		100	133,455	133,555
	Last Year	Capital Contributed by Owners or Members	Accumulated Surpluses or Deficits	Total
Opening Balance		100	122,845	122,945
Surplus/(Deficit)			83,230	83,230
Closing Balance		100	206,075	206,175

## Note 5: Commitments and Contingencies

### Commitments

There are no commitments as at balance date

### Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at balance date

## Note 6: Related Party Transactions

		This Year \$	Last Year \$
Description of Related Party Relationship	Description of the Transaction (whether in cash or amount in kind)	Value of Transactions	Value of Transactions
Trustee	Salary	-	49,068

## Note 7: Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report. (Last Year Nil)

# Circuit International Incorporated

## Independent Reviewer's Report

### To the Trustees of Circuit International

I have reviewed the accompanying performance report of Circuit International which comprises the entity information, the statement of financial performance and statement of cash flows for the year ended 31 March 2023, the statement of financial position as at 31 March 2023, and the statement of accounting policies and other explanatory information.

### Trustees' Responsibility for the Performance Report

The Trustees are responsible on behalf of the entity for:

- a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- b) the preparation and fair presentation of the performance report which comprises:
  - the entity information;
  - the statement of service performance; and
  - the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit), and
- c) for such internal control as the Trustees determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

### Assurance Practitioner's Responsibility

My responsibility is to express a conclusion on the performance report. I conducted my review of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standard on Review Engagements (New Zealand) (ISRE (NZ)) 2400 (Revised), Review of Historical Financial Statements Performed by an Assurance Practitioner who is not the Auditor of the Entity, and the review of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised). Those standards require me to conclude whether anything has come to my attention that causes me to believe that the performance report, taken as a whole, is not prepared in all material respects in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit). Those standards also require that I comply with ethical requirements.

A review of the performance report in accordance with ISRE (NZ) 2400 (Revised) and ISAE (NZ) 3000 (Revised) is a limited assurance engagement. I will perform procedures, primarily consisting of making enquiries of management and others within the entity, as appropriate, and

## Circuit International Incorporated

applying analytical procedures, and evaluate the evidence obtained. The procedures selected depend on my judgement, including the areas identified where a material misstatement is likely to arise and includes performing procedures to obtain evidence and evaluating whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

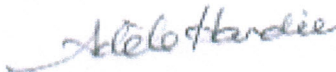
The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand) and ISAE (NZ) 3000 (Revised). Accordingly, I do not express an audit opinion on the performance report.

Other than in my capacity as assurance practitioner I have no relationship with, or interests in, Circuit International.

### **Conclusion**

Based on my review, nothing has come to my attention that causes me to believe that:

- a) the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are not suitable;
- b) the performance report does not present fairly, in all material respects:
  - the financial position of Circuit International as at 31 March 2023, and of its financial performance and cash flows for the year then ended; and
  - the entity information and its service performance for the year then ended in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit).



Adele's Business Support Limited  
30 September 2023  
Upper Hutt